

GENERAL RATE SCALE (ACCESSORIAL CHARGES)

FREIGHT ALL KINDS

STOP-OFF CHARGES:

First Stop \$100.00
Second Stop \$150.00
Third and each Stop thereafter . . . \$175.00

If for any reason, the truck is laid-over to the next business day without fault of the carrier, layover with power charges shall apply in addition to stop-off charges.

MINIMUM CHARGES: Per vehicle used

Standard Headhaul \$ 715.00
Standard Backhaul \$ 550.00
(will supply where applicable)
Intra East Coast. \$1000.00

FUEL SURCHARGE:

Each Monday, the fuel surcharge will be adjusted based on the Department of Energy (D.O.E.) Index. To obtain the weekly index each Monday (Tuesday if Monday is a Holiday) call 202-586-6966.

When the Department of Energy's (D.O.E.) weekly National Average Fuel Price index reaches \$1.120 per gallon or more the following Fuel Surcharge will apply.

<u>FUEL INDEX</u>	<u>FUEL SURCHARGE</u>
\$1.120 - 1.169	\$.01 per mile
\$1.170 - 1.219	\$.02 per mile
\$1.220 - 1.269	\$.03 per mile
\$1.270 - 1.319	\$.04 per mile
\$1.320 - 1.369	\$.05 per mile
\$1.370 - 1.419	\$.06 per mile
\$1.420 - 1.469	\$.07 per mile
\$1.470 - 1.519	\$.08 per mile
\$1.520 - 1.569	\$.09 per mile
\$1.570 - 1.619	\$.10 per mile
\$1.620 - 1.669	\$.11 per mile
\$1.670 - 1.719	\$.12 per mile
\$1.720 - 1.769	\$.13 per mile
\$1.770 - 1.819	\$.14 per mile
Etc.	Etc.

-CONTINUED-

ISSUED: DECEMBER 4, 2003

EFFECTIVE: JANUARY 4, 2004

ISSUED BY: Raymond W. Weygand, Jr., Traffic Manager, P.O. Box 411, Bird-in-Hand, PA 17505

FALCON TRANSPORT, INC.		ORIGINAL PAGE 2
GENERAL RATE SCALE (ACCESSORIAL CHARGES)		
FREIGHT ALL KINDS		
<p style="text-align: center;"><u>NEW YORK BOROUGH CHARGES:</u></p> <p>There will be an additional charge of \$550.00 per shipment for shipments delivering in the following New York Zones.</p> <p style="margin-left: 40px;">100-104 107-108 110-119</p> <p style="text-align: center;"><u>COMMERCIAL ZONE FOR WASHINGTON D.C.:</u></p> <p>There will be an additional charge of \$200.00 per shipment for shipments delivering in the commercial zone of Washington, DC:</p> <p style="margin-left: 40px;">Washington, DC . . 200-205</p> <p style="text-align: center;"><u>DRIVER LOAD AND/OR UNLOAD:</u></p> <p>Shipments moving under rates and terms herein shall be loaded by the shipper and unloaded by the consignee. If carrier is requested by shipper or consignee to perform loading or unloading service, a charge will be assessed as shown below, in addition to all other applicable charges.</p> <p>Definitions:</p> <p>(a) Driver Unload (Assist): When the driver is required to move freight to the rear of the trailer or the breaking down of freight within trailer.</p>		
-CONTINUED-		
ISSUED: DECEMBER 4, 2003	EFFECTIVE: JANUARY 4, 2004	
ISSUED BY: Raymond W. Weygand, Jr., Traffic Manager, P.O. Box 411, Bird-in-Hand, PA 17505		

FALCON TRANSPORT, INC.

ORIGINAL PAGE 5

GENERAL RATE SCALE (ACCESSORIAL CHARGES)

FREIGHT ALL KINDS

LOAD/LOGISTIC BARS:

When load bars are used to simulate a double, floor an additional charge of \$.14 per mile will apply.

BLANKET-WRAP:

When blanket wrap service is requested by shipper applicable rates will be increased by \$.30 per mile. This is in addition to all other applicable charges.

PLYWOOD:

When plywood for double floor is requested by the shipper there will be an extra charge of \$300.00 per shipment. This is an addition to all other applicable charges.

STRAPPING:

When strapping is requested the applicable rate will be increased by \$.05 per mile. This is in addition to all other applicable charges.

TEAM SERVICE:

When requested to provide team service an additional \$.21 per mile will be applied to all other applicable charges.

SPOTTING AND DROP:

A charge of \$150.00 plus \$1.65 round-trip miles will apply For a spotted trailer at either origin or destination.

RECONSIGNMENT:

\$150.00 plus applicable linehaul charges.

-CONTINUED-

ISSUED: DECEMBER 4, 2003

EFFECTIVE: JANUARY 4, 2004

ISSUED BY: Raymond W. Weygand, Jr., Traffic Manager, P.O. Box 411, Bird-in-Hand, PA 17505

FALCON TRANSPORT, INC.

ORIGINAL PAGE 4

GENERAL RATE SCALE (ACCESSORIAL CHARGES)

FREIGHT ALL KINDS

DETENTION WITH POWER UNITS LOADING OR UNLOADING:

First hour free* from set appointment time or spotting.
Each additional hour or fraction thereof . . \$90.00

* Free time maximum of one hour, pick-up or delivery window applies.

DETENTION WITHOUT POWER UNITS:

First 24 hours free time
\$70.00 per each 24 hour period or fraction thereof, thereafter.

LAY-OVER WITH POWER:

When consignee cannot complete the unloading of the trailer and the power unit must lay-over and complete unloading the following day or if preset delivery appointments are set whereas our power unit must lay-over to deliver a stop that could have been delivered in the same day as the previous stop, during normal business hours, a minimum charge of \$750.00 will be assessed in addition to all other charges.

HOLIDAYS:

When pick-up or delivery service is required on holidays a \$300.00 charge will be assessed per service performed.

VEHICLE FURNISHED BUT NOT USED:

When carrier, upon receipt of a request to pick up a truckload shipment or to furnish a vehicle for the exclusive use of a consignor, has dispatched a vehicle for such purpose and, due to no disability, fault or negligence on the part of the carrier, vehicle is not used, a minimum charge of \$680.00 per day or fraction thereof, per vehicle, will be assessed against the consignor making such request.

--CONTINUED--

ISSUED: DECEMBER 4, 2003

EFFECTIVE: JANUARY 4, 2004

ISSUED BY: Raymond W. Weygand, Jr., Traffic Manager, P.O. Box 411, Bird-in-Hand, PA 17505

FALCON TRANSPORT, INC.

ORIGINAL PAGE 3

GENERAL RATE SCALE (ACCESSORIAL CHARGES)

FREIGHT ALL KINDS

- (b) Driver Unload Beyond Tailgate: When driver is required to move freight beyond the rear of the trailer.
- (c) Driver Load (Assist): When driver is required to participate, with shipper, in the loading process (i.e. driver count, blocking, bracing, stacking, etc.)
- (d) Driver Load: When driver is required to load freight without participation from shipper.
- (e) Sort & Segregate: When driver is required to sort & segregate, with or without participation from consignee.

Charges:

Driver Unload & Driver Load Beyond Tailgate

\$400.00 Per Shipment (Cartoned, Uncartoned, or Mixed Shipments)

Driver Unload & Driver Load (Assist)

\$275.00 per shipment up to three (3) hours. An additional charge of \$100.00 per hour will be assessed for each hour or fraction thereof exceeding three (3) hours. (Cartoned, Uncartoned, or Mixed Shipments)

Sort & Segregate

\$680.00 Per Shipment

Lumper service: When lumper services are utilized, Shipper agrees to pay all lumper charges, when presented with a valid receipt.

-CONTINUED-

ISSUED: DECEMBER 4, 2003

EFFECTIVE: JANUARY 4, 2004

ISSUED BY: Raymond W. Weygand, Jr., Traffic Manager, P.O. Box 411, Bird-in-Hand, PA 17505

FALCON TRANSPORT, INC.

Original Page 6

GENERAL RATE SCALE (ACCESSORIAL CHARGES)**FREIGHT ALL KINDS****ACCEPTANCE OF RATES:**

Shipments secured, after receipt of a rate proposal, without prior refusal of those rates, indicates acceptance of the proposed rates.

CANADIAN BORDER CROSSING FEE:

There is a \$600.00 charge for each shipment crossing the US/Canadian border.

CARGO INSURANCE:

All cargo claims must be made in conformance with CFR 49, Section 1005. The measure of damages for which Carrier may be liable is the actual loss or injury to property as stated in 49 USC Section 14706 up to \$0.50 per pound, maximum of One Hundred Thousand Dollars is Carrier's limit of loss or damage. Customer is prohibited from deducting claim amounts from Carrier invoices. Cargo claims must be filed within nine months from date of shipment. On international shipments, Shipper releases Carrier from any liability for loss or damage to cargo that occurs after Carrier surrenders possession of the freight to the Shipper's customs broker on Southbound shipments and before Carrier accepts possession of the freight on the United States side of the border on Northbound shipments. Customer further understands the Mexican Carrier is not required and does not provide cargo insurance in the Republic of Mexico.

C.O.D. SHIPMENTS:

C.O.D. service is not available.

DEAD HEAD CHARGE:

When shipper requests a truck to dead head an excessive amount to pick up a shipment, a charge of \$1.30 per dead head mile will apply.

HAZARDOUS MATERIALS INDEMNIFICATION:

Customer agrees to notify Carrier at time of load tendering if any cargo is classified as hazardous materials or substances. Carrier reserves the right to reject such shipments that are classified as hazardous materials or substances. In no event shall Carrier's liability for any hazardous materials or substances related incident, including, but not limited to, spills or accidents, exceed One Million Dollars (\$1,000,000.00) per single occurrence. Customer herein agrees to indemnify Carrier for any loss, liability or damages including costs and expenses greater than One Million Dollars (\$1,000,000.00) associated in any way with incidents, including spills, accidents, clean ups, involving Customer's hazardous materials or substances.

INBOND SHIPMENTS:

There will be a One Hundred Dollar (\$100.00) additional charge for shipments moving inbond.

LOADING AND UNLOADING:

These expenses will be charged to customer as a straight pass-thru with receipt.

- CONTINUED -**ISSUED: DECEMBER 4, 2003****EFFECTIVE: JANUARY 4, 2004****ISSUED BY: Raymond W. Weygand, Jr., Traffic Manager, P.O. Box 411, Bird-in-Hand, PA 17505**

FALCON TRANSPORT, INC.

Original Page 7

GENERAL RATE SCALE (ACCESSORIAL CHARGES)**FREIGHT ALL KINDS****PALLET EXCHANGE**

There will be a pallet charge of Eight Dollars (\$8.00) per pallet.

PAYMENT TERMS:

Payment will be due within Fifteen (15) days of invoice date. Payment for all invoices not received within Thirty (30) days of invoice date is subject to a late fee of Ten Dollars (\$10.00) per freight bill per month plus interest at 1.5% per month. Offsetting of freight charges will not be permitted. In the event of default, Customer will be liable for all collection fees and/or attorney fees. All disputes will be governed by the laws of the State of Pennsylvania and will be brought before a proper court in the County of Lancaster, Lancaster, Pennsylvania.

REDELIVERY:

When required to return to a consignee for redelivery, the charge of One Hundred Fifty Dollars (\$150.00) shall apply in addition to any applicable detention or layover charges.

RELEASED VALUE:

In no case shall Carrier be liable for any losses, damages or claims of any kind in excess of \$0.50 per pound, up to a maximum amount of One Hundred Thousand Dollars (\$100,000.00), per shipment

STORAGE:

Storage will be charged at Three Hundred Dollars (\$300.00) per day or fraction thereof per shipment.

TARPING:

Tarping will be charged at Fifty Dollars (\$50.00) per trailer load.

TEMPERATURE CONTROL SERVICE:

Temperature control service, if required, will be assessed at \$.05 per mile, subject to a minimum charge of Seventy Five Dollars (\$75.00) per trailer load.

WEIGHING:

If Carrier is required to weigh at other than the loading or unloading facility, the charge will be Seventy Five Dollars (\$75.00) per occurrence plus the cost of the weight ticket. Carrier will supply a copy of the scale tickets and receipt with the freight bill.

Shipper is responsible for any overweight fines, delays due to overweight, and all peripheral expenses due to over-loading a trailer.

ISSUED: DECEMBER 4, 2003

EFFECTIVE: JANUARY 4, 2004

ISSUED BY: **Raymond W. Weygand, Jr., Traffic Manager, P.O. Box 411, Bird-in-Hand, PA 17505**